



Kansas Land Title Association

# THE KANSAS ABTRACTER

The Official Publication of the Kansas Land Title Association

May 2020

Shawn Herrick, Editor

## President's Report

By Lisa Henry, KLTA President

As always, hello to all my title friends. I hope this finds you safe and well. Thinking I should have invested in stock for face masks, sanitizer and toilet paper.

Inventive ways to do closings so that everyone is safe, has been the big talk in the industry. How many of you have tried the car curbside closing in the rain or snow? Trying to keep everyone 6 feet apart while trying to explain a loan package should be a new game show. Just crazy that we had to go to this extreme to have the State Legislators see how important RON would become. Now a new one, RIN (Remote Ink-signed notarization).

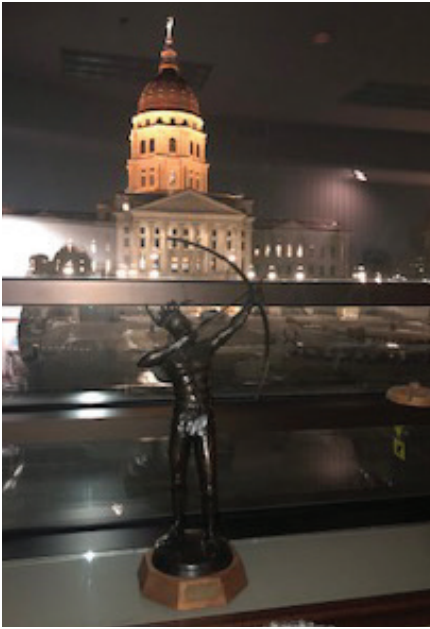
My travels to district meetings, out of state conventions and Advocacy Summit have all ceased. We are working on a Safe Date to be announced for the Western KS Continuing Education District Meeting. There have been extensions for licenses that are expiring so that CE will be able to be taken. If you are in the expiration time, please verify with the Kansas Insurance Department where your license stands on CE requirements.

The Oklahoma Convention in April has been cancelled along with May's Advocacy Summit in Washington DC. Looking forward to the Roaring 20's in August, get your attire ready for a PARTY!!

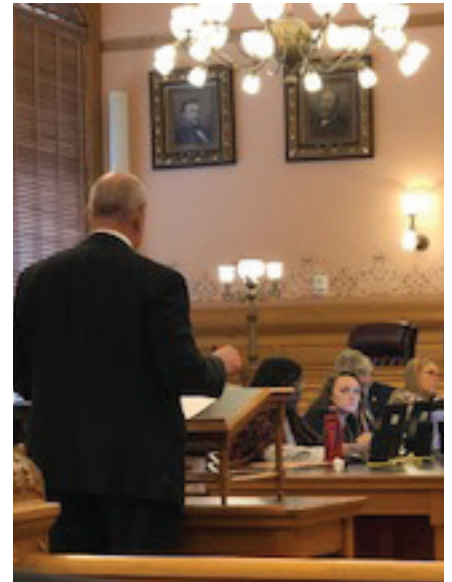
Stay sanitized, safe and well.



David Armagost, Roger Hannaford, III KLTA Past President and Lisa Henry, KLTA current President at the Title School in Wichita in February.



*From L to R: Eric Schibi, Representative Barbara Wasinger, Dave Scott, Rachael Frye, Marcy Wagner, John Rau, Rachael Frye, Patty Holle, Dave Scott, Randy Barbour - as a conferee in the Old Supreme Courtroom at the Statehouse to House Judiciary on February 19th and Lisa Henry, Sean Miller - Capitol Strategies Lobbyist, and Eric Schibi.*



## Capitol Day A Success!!

This year's Capitol Day was a success, held on January 29th. We had representative members from KLTA from all accross the state. Capitol Strategies, KLTA Lobby Firm, did an amazing job making sure the Legislators knew our event was taking place. Consequently the turn out was good despite there being conflicting events and the Senate being late and a rather large House Committee meeting late.

It is always an eye opening experiance to feel connect-ed in some way to the process through conversations and events like these.





## Title School 2020

February 4-6, 2020 was this year's annual Title School at the Wichia Marriott.

A closing agent had a remote closing and RON was still not legal... she had to cross a desert to get there. On the trip, she got caught in a massive sandstorm and lost her way. The sand had covered up the road, and she had run out of beverages. Just about the time that she was on the verge of giving up, she saw miles ahead what looked like an oasis. She dropped to cup water into her mouth. Then, out of the darkness, hears this big booming voice from heaven say, "Title Agent! Reach down, pick up some pebbles, put them into your pocket, and in the morning you will be both glad and sad."

Well, when a big booming voice from heaven tells you to do something, you tend to do it. So, she reached into the stream, picked up a few pebbles.

The next morning, when she woke, she felt something in her pocket. She reached in to discard the pebbles, but when she looked at them in the light of day, she was amazed they were precious gems -- diamonds, emeralds, sapphires, rubies... At that moment, she realized that the voice was absolutely right when he said that she would be both glad and sad.

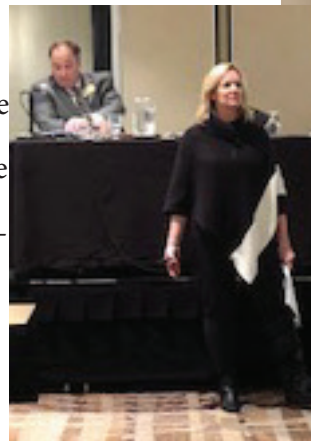
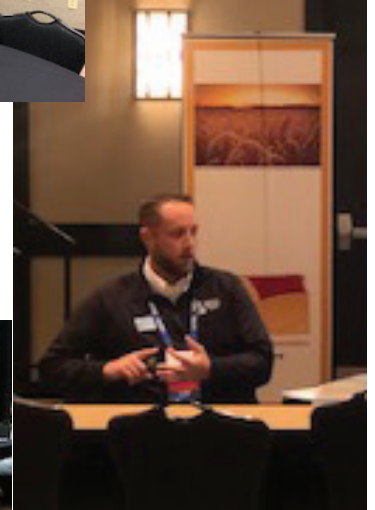
She was glad that she picked a few pebbles up... Though, She also was very sad that she didn't pick up more.

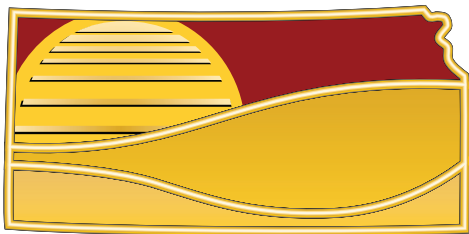
The parable of the pebbles is an analogy to Title School classes. When we attend without putting a lot of effort into focusing, we will often be glad that we gained some knowledge. However, we can often look back and wish that we had worked a little harder so that we could have gained more.

As always be sure to thank the volunteer speakers, leaders and Sponsors for their continued generosity.

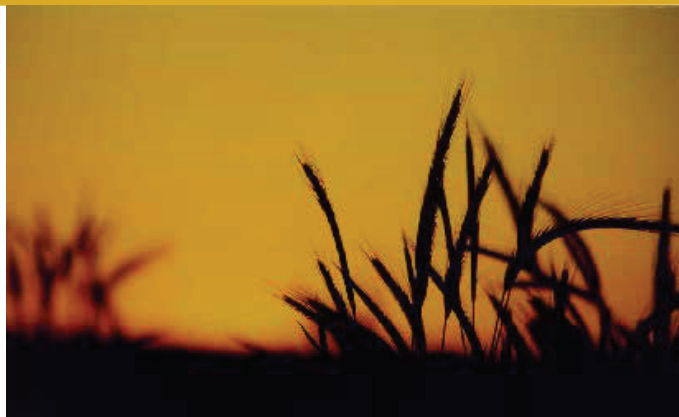
### **Title School Sponsors**

Agents National Title Insurance  
Alliant National Title Insurance  
Fidelity National Title Group  
First American Title Insurance  
Old Republic National Title Ins.  
Stewart Title Guaranty  
Westcor National Title Insurance





Kansas Land Title Association



## Title Insurance Agents Licensing Exam Study Guide

The KLTA recognizes that its future and the success of the organization are founded on the education and professionalism of its members. Licensing by the Kansas Insurance Department is an important measure in the advancement of the personal and professional development of Title Professionals. In 2012, Roger Hannaford, President of the KLTA commissioned a working committee to review, consider, and develop the materials for studying and passing the Kansas Insurance Department Title Insurance Licensing Examination. Under President Hannaford's direction this committee conducted a thorough review of applicable laws, regulations, standards and underwriting principals which resulted in this Study Guide for the Title Insurance Licensing exam. The manual is not only intended to help in preparation for the Title Insurance Test, it also serves as a valuable reference and resource for the rigors and everyday challenges of the practice of title insurance professionals.

### Order Form

Company: \_\_\_\_\_

Contact: \_\_\_\_\_

Address: \_\_\_\_\_

City/St/Zip: \_\_\_\_\_

Email: \_\_\_\_\_

Please send me a copy of the 161 page manual

**Member Price \$65    Non-Member Price \$130**



# of Copies \_\_\_\_\_ Total Enclosed: \_\_\_\_\_

(add \$8 for shipping)

Return to 7321 NW Rochester Rd. Topeka, Kansas with checks to KLTA.

## THE YOUNG TITLE AWARDS

The Young Title Person Committee is currently seeking nominations for its selection of the Young Title Person and Young Title Professional.

The Purpose of the Young Title Person Program is to:

- Recognize the achievements of outstanding Young Title People (YTP)
- Aid in the recruitment and retention of dedicated young persons to the title industry
- Provide opportunities of YTP to become more familiar with KLTA and its members
- Encourage the involvement of YTP in the association

The two persons chosen for the Young Title Person and Young Title Professional Awards each year will receive special recognition and paid registration to the Kansas Land Title Association Annual Convention.

The nomination form, which is to be completed by an owner, manager or supervisor of a KLTA Member firm and submitted to the Committee Chair by July 15, 2020. The nomination form should be mailed as soon as possible. Your nominee **may** then be contacted and asked to fill out a questionnaire.

The Young Title Person Committee **may** set up interviews with each nominee. The committee will select the winners, if any, of the Young Title Person/Professional Awards for the year 2020 and will present the awards at the Annual Convention to be in August.

THE YOUNG TITLE PERSON OF THE YEAR AWARD is presented to the person nominated and selected by the Committee for his or her dedication to the title industry and growing leadership potential.

Anyone, age 35 or younger, employed in the land title industry by a member of the Kansas Land Title Association, is eligible to be nominated for the Young Title Person Award.

THE YOUNG TITLE PROFESSIONAL OF THE YEAR AWARD is presented to the person nominated and selected by the Committee for his or her dedication to the title industry and who is actively involved in management as an employee. Anyone, age 35 or younger, employed in a management position in the land title industry by a member of the Kansas Land Title Association, is eligible to be

nominated for the Young Title Professional Award

Young Title Person/Professional Committee:  
Mike Malonel – Immediate Past President  
Patty Holle– President-Elect  
Dakota Dennis  
Zach Sheppard

Young Title Person/Professional Award Nominee:

Name of Nominee \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Email Address: \_\_\_\_\_

Why I feel this person should be the 2020 Young Title Person/Professional of the Year:

E-Mail all nomination forms to: [exec-sec@klta.org](mailto:exec-sec@klta.org)  
c/o Young Title Committee Mike Malone.

## Convention and Annual Meeting Notice

Be sure watch for your convention packets. They will be published soon. You can expect a great line-up of fun, education, interaction and relaxation. We hope to see you there at the Oread; August 6-8, 2020.

The Kansas Land Title Association will hold its Annual Meeting during the state convention being held August 6-8, 2020 in Lawrence, Kansas at the Oread. You should receive your registration materials via email and they will also be available on the website at [www.klta.org](http://www.klta.org).

The slate of officers and Executive Committee members will be voted on the floor of the Annual Convention of the KLTA, Friday, August 7th, 2020.

## Anniversary Recognition

We will again be recognizing long-time title professionals at the Convention Banquet on Friday, August 7th. If you or any of your employees have been in the title business for 25 years or more, in increments of 5 years (25, 30, 35, etc.), please submit the professional's name and number of years in the business, to our Association Executive Secretary, Shawn Herrick at [exec-sec@klta.org](mailto:exec-sec@klta.org), no later than July 15, 2020 so that names can be included with others to be honored.



## Legislative Report Submitted by permission of Joe Molina III

### Veto Session?

By Joseph N. Molina III, Director of Legislative Services, Kansas Bar Association

The Kansas Legislature was scheduled to return to wrap up the 2020 session yesterday, April 27th. That plan was scuttled last week when the Legislative Coordinating Council postponed the restart due to COVID-19 concerns. See; <https://www.cjonline.com/news/20200422/kansas-coronavirus-update-legislative-session-delayed-two-thirds-of-lawmakers-at-risk-of-contracting-virus>

The new plan is to revisit the idea of returning before May 3rd which would be a day before Gov. Kelly could lift the statewide “stay-at-home” order. The complication is that local governments have the power to continue or extend “stay-at-home” orders. While the Kansas Legislature is exempt from this “stay-at-home” order, the optics would be less than ideal, given that a majority of legislators fall within the “At-Risk” group. See; <https://kasb.org/nb0422-3/>

Nevertheless, there is a strong push by a group of legislators to start the reopening process. This group, 80 plus strong and all Republican, want a plan from the governor. House Majority Leader Dan Hawkins posted the letter with signers on his Facebook page this past week. Should the “stay-at-home” order be rescinded, it would be difficult for these legislators to avoid returning to Topeka after taking such a hardline stance on reopening the economy. See; <https://www.kwch.com/content/news/KS-lawmakers-call-on-governor-to-begin-work-on-plan-for-reopening-economy-569649601.html>

If the Veto Session resumes—and that is still an “if” at this point—the legislature could discuss the State revenue shortfalls, Executive Order reform and possibly Medicaid Expansion. However, none of these items are on any agenda currently, and with just eight bills passed so far this session, it is unlikely

we will see a flurry of bills headed to the governor during veto.

The Kansas Legislative Research Department has released its 2020 legislative summary of bills passed. This is the shortest initial summary in my 12 years with the KBA. It is only 12 items deep, with four of those items being executive order- or concurrent resolution-related. Of the eight bills signed into law, two dealt directly with COVID-19 actions. The only major bills to pass were the state budget (SB 66) and the transportation plan (House Sub for SB 173). Other bills are primed for passage, but that depends on the actions taken during veto. See; <http://www.kslegresearch.org/KLRD-web/Publications/SummaryofLegislation/PreliminarySummaries/2020-preliminary-summary.pdf>

**With SoftPro LIVE**, a customizable communication portal, you can provide all authorized parties with secure access to track the status of your closings anytime, anywhere. Elevate your closing experience and save time for everyone with automatic emails, messages and the ability to share documents with your customers – 24 hours a day, seven days a week!



-  Access anywhere, anytime
-  Send customized email notifications
-  Hyperlink documents with ease
-  Automate tasks and track the status of your closing
-  Automatically share documents with your customers
-  Create a custom SoftPro LIVE website and domain, branded specifically for your company
-  Send two-way messages that flow directly into SoftPro
-  Directly receive and accept new orders from your SoftPro LIVE website with Web Order Entry

For more information and pricing, visit [softprocorp.com/live](https://softprocorp.com/live) or contact SoftPro Sales at 800-848-0143 or [sales@softprocorp.com](mailto:sales@softprocorp.com)

©SoftPro. All Rights Reserved. SoftPro is a trademark and the property of SoftPro, its subsidiaries, and affiliated companies. All other trademarks are the property of their respective owners.

800-848-0143  
[www.softprocorp.com](https://www.softprocorp.com)





Kansas Land Title Association

# RAFFLE TIME



## TV DONATED BY FIDELITY NAT'L TITLE

NAME: \_\_\_\_\_  
 # OF CHANCES WANTED: \_\_\_\_\_  
 CC #: \_\_\_\_\_  
 ZIP: \_\_\_\_\_  
 EXP. DATE: \_\_\_\_\_ CVS CODE \_\_\_\_\_  
 MAIL TO: 7321 NW ROCHESTER RD •  
 TOPEKA, KS 66617

You have the opportunity to buy a chance to win the above pictured TV  
 1 chance for \$10.00 and 3 chances for \$20.00 by check/credit card. Send this in to the Association office. This is a fund raiser for the KLTA Scholarship Program and it will be drawn at the KLTA Annual Convention (you do not need to be present to win)

**EXEC-SEC@KLTA.ORG**

## **KLTA PAC**

\_\_\_\_\_ Yes, I pledge to support the Kansas Land Title Association PAC in the below amount.

\_\_\_\_\_ \$25 \_\_\_\_\_ \$50

\_\_\_\_\_ \$75

\_\_\_\_\_ \$100 \_\_\_\_\_ \$Other

\_\_\_\_\_ check enclosed.

\_\_\_\_\_ I will send the amount by (date) \_\_\_\_\_

Signed by: \_\_\_\_\_

email: \_\_\_\_\_

Please send to: KLTA PAC

• 7321 NW Rochester Rd. • Topeka, KS 66617

## **KLTA Kalendar**

### **KLTA Convention 2020**

August 6 - 8, 2020

The Oread

Lawrence, Kansas

### **KLTA Continuing Education**

August 6 - 8, 2020

The Oread

Lawrence, Kansas

### **KLTA Title School**

February 2 - 4, 2021

Wichita Marriott

Wichita, Kansas

### **KLTA Continuing Education**

February 3, 2021

Wichita Marriott

Wichita, Kansas

## **Abstracters' Examination**

Abstracters' Examination was to be held March 16th in Salina at the Salina Tech campus, and as expected, had to be cancelled.

The next exam will be held in September 2020 with the actual date and location to be determined.

Any questions or issues about Abstracters Licenses please contact one of the following:

Roger W. Hannford, III  
Chairman  
P.O. Box 253  
Marion, Ks 66861  
620.382.2130

Jill Reynard  
Board Member  
111 N. 4th St.  
Manhattan, Ks 66502  
785.565.4800

Jerilyn Stull  
Board Member  
PO Box 636  
LaCrosse, Ks 67548  
785.222.2712

Shawn Herrick  
Executive Secretary  
785.286.1110  
exec-sec@klta.org

Settlement agent's  
best friend.

simplifile<sup>®</sup>

## **THE KANSAS ABSTRACTER**

The Official Publication of the Kansas Land Title Association

Shawn Herrick, Executive Secretary

7321 NW Rochester Road

Topeka, Kansas 66617

785.286.1110

exec-sec@klta.org

www.klta.org